

# PGIM INDIA MIDCAP OPPORTUNITIES FUND

(Mid Cap Fund - An open-ended equity scheme predominantly investing in mid cap stocks)

July 2024



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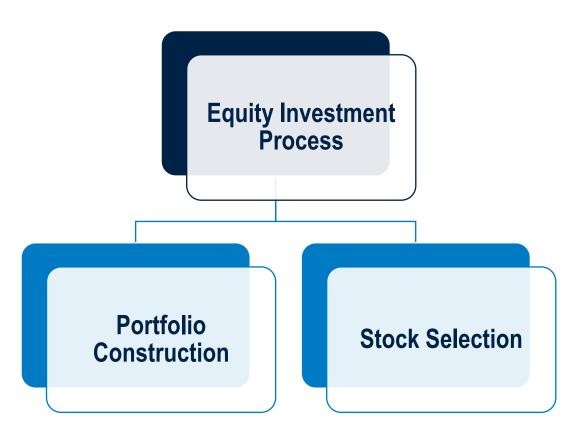


# PGIM India – Equity Investment Process

### **PGIM India – Equity Investment Process**



Our investment process is based on the following pillars:



## Stock selection: Criteria to build fund house universe

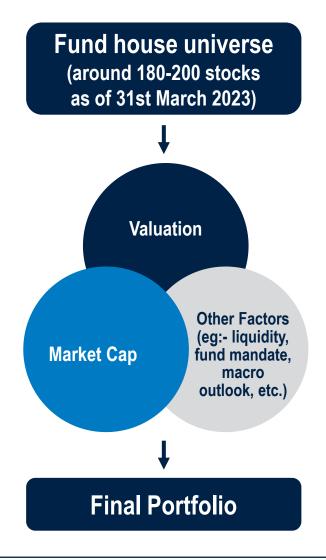


- The starting point for our fund house universe will be all companies with a market cap greater than Rs.1,000 crores (including any IPOs)
- As of Dec-2023, there are 1218 companies with market capitalization greater than Rs 1000 crores\*
- We then look at the following 3 parameters to further filter the universe:

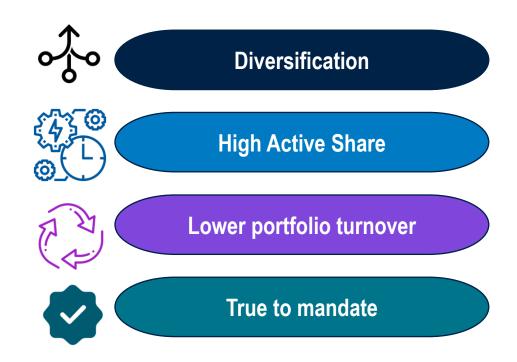
	Quality
	<ul><li>Higher than peer average RoE</li><li>Sustainable ROE</li></ul>
	Growth
	<ul><li>Higher than peer group growth in earnings</li><li>Sustainable earnings growth</li></ul>
	Management
<b>9</b> <b>9</b> <b>9</b> <b>9</b> <b>9</b>	<ul> <li>Good Quality Management</li> <li>Good Capital Allocation Track Record</li> <li>Operating cash flow positive in 7 out of 10 years (ex-financials)**</li> </ul>



## Portfolio Construction: Designing an optimal portfolio



### **Portfolio construction principles**





# Why Midcaps?

# Many Themes / Sectors where Midcap companies have presence compared to Large Caps – providing unique opportunities



### SOFTWARE PRODUCT DEVELOPMENT COMPANIES

India is seeing emergence of some interesting IT product companies. Different from the normal IT Services companies



### WATER & WATER TRANSPORTATION Water will increasingly become a critical element in the eco-system of India. Higher population & erratic monsoons will require water transportation & river linking

### **DISCRETIONARY RETAIL**



This segment is a beneficiary of rising per capital GDP and higher discretionary spends. Many sub segments find no representation in large caps: Footwear, Clothing brands, Food & Retail chain



Increasing incomes will lead to people travelling more and holidaying. The need for hotel rooms & airlines will grow manifold



# Many Themes / Sectors where Midcap companies have presence compared to Large Caps – providing unique opportunities



**REAL ESTATE** Housing will be a long-term story in India. Post RERA, the transparency has gone up and overtime the competition will come down



#### **CHEMICALS**

The sector is seeing a lot of vibrancy in terms of growth and profitability as China clamps down on pollution. Lots of business is flowing to India

#### HOME BUILDING

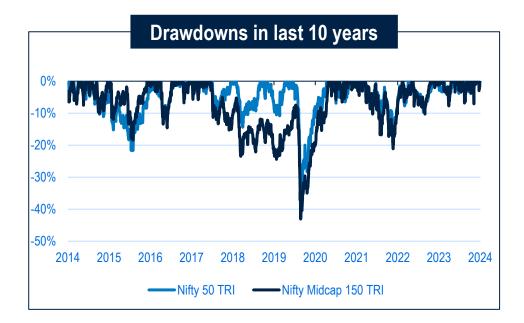


As a corollary to the real estate sector, as the sector takes off, there will be a good demand of tiles, sanitary ware, etc. There is very little representation of large caps in the segment

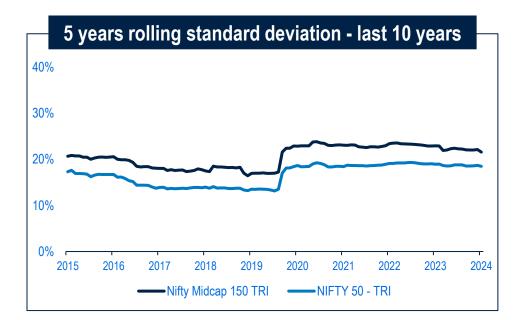
#### STAFFING

Manpower management is moving from unorganised to organised and the trend to outsource non-core activity will be a big theme, as corporates will focus on core activities and profitability





- During periods of contraction, midcaps in general witness a greater drawdown compared to largecaps
- However, midcaps also tend to recover quickly as and when the economy revives



- Midcaps are more volatile compared to their large cap counterparts
- Investors should have an appropriate risk appetite before investing in this category



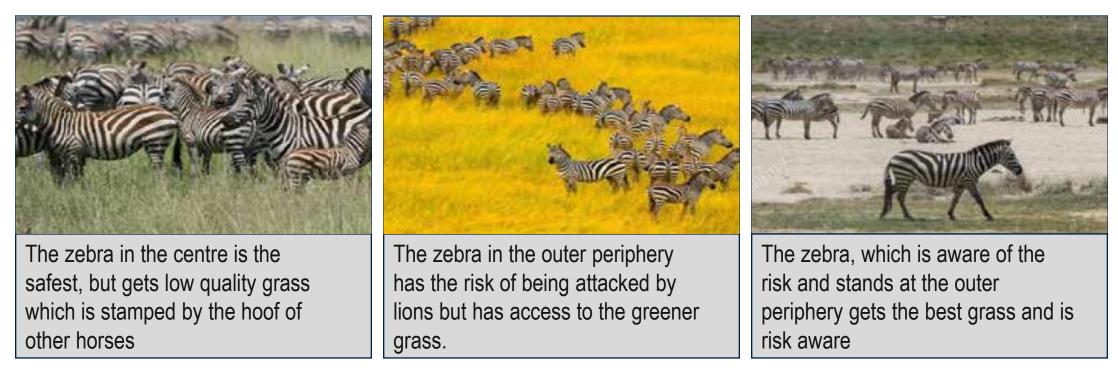
# Why PGIM India Midcap Opportunities Fund?

# **PGIM India Midcap Opportunities Fund**



- The scheme invests at least 65% of its net assets in Midcap stocks and maximum of 35% each in Equity & Equity Related Instruments of other companies and Cash, Money Market, Debt Securities, Liquid & Debt schemes of Mutual Fund. Midcap stocks are defined as stocks between 101 to 250 ranked as per market capitalization
- The fund tends to offer you greater growth potential as compared to large cap stocks, and also with less volatility and risk as compared to small cap stocks
- The fund looks to identify quality midcap stocks which can benefit from a favourable economic environment, based on extensive research and thorough selection process
- The fund predominantly invests in midcap stocks in accordance with the investment objective and asset allocation. Fund Manager will select equity securities on a top-down and bottom–up, stock–by–stock basis, with consideration given to valuation parameters as well as growth, margins, asset returns, and cash flows, amongst others
- Stocks are selected on the basis of, amongst others, the historical and current financial condition of the company, potential value creation/unlocking of value and its impact on earnings growth, capital structure, business prospects, policy environment, strength of management, responsiveness to business conditions, product profile, brand equity, market share, competitive edge, research, technological know-how and corporate governance

# Investment Approach : PGIM India Midcap Opportunities Fund PGIM



In the Midcap, we are the risk aware zebra, standing at the periphery

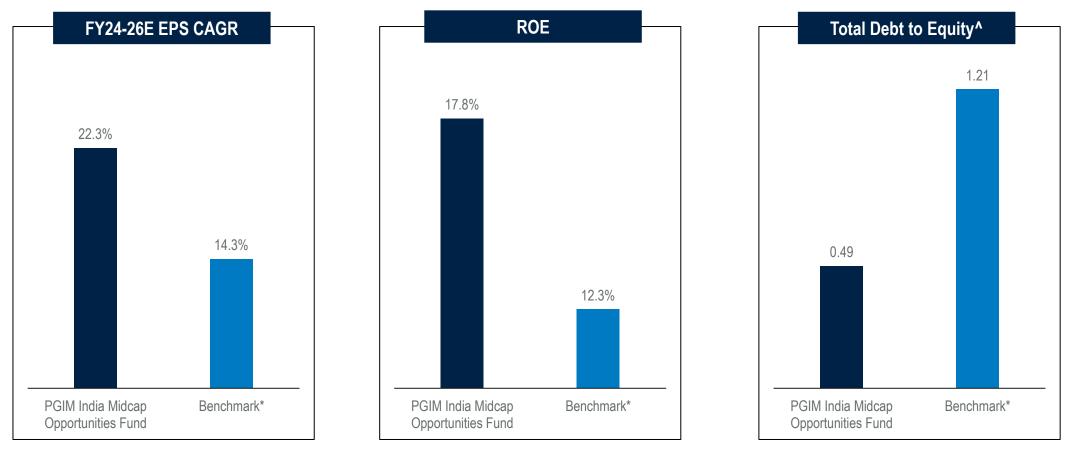
# Approach leads to High-Conviction portfolio with Low Overlap PGIM

Top 10 Holdings (% of net assets)				
PGIM India Flexi cap Fund	24.4%			
Benchmark*	15.8%			

### **High Active Share of 65%**



# Portfolio Metrics - Portfolio with High growth, Higher profitability and Lower Leverage



A portfolio with higher growth (FY24-26E EPS CAGR), higher profitability (ROE) and lower leverage (Debt-to-equity ratio) v/s the benchmark index

Data as on July 31, 2024; Source: Bloomberg; \*Nifty Midcap 150 TR Index ^Ex Financials; W.e.f. December 01, 2021, the benchmark of the scheme has been changed from Nifty Midcap 100 TR Index to NIFTY Midcap 150 TRI.

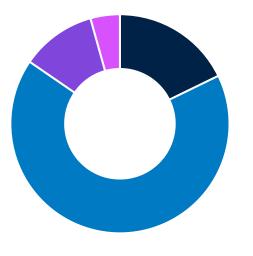
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## **Portfolio Metric – Current Sector and Stock Positioning**



Stock (Top 10)	% Holding
Dixon Technologies (India) Ltd.	3.13
Max Healthcare Institute Ltd.	2.89
UNO Minda Ltd.	2.75
Persistent Systems Ltd.	2.62
The Phoenix Mills Ltd.	2.35
Solar Industries India Ltd.	2.26
Container Corporation Of India Ltd.	2.22
Info Edge (India) Ltd.	2.08
HDFC Bank Ltd.	2.05
Cholamandalam Investment & Finance Company Ltd.	2.03
Total	24.38

### Market Cap Breakup



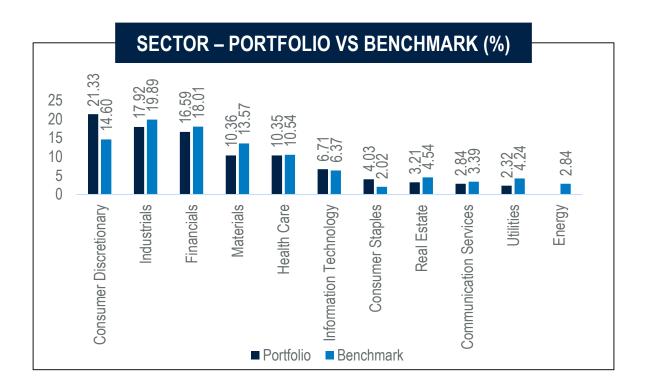
17.8%, Large Cap
66.8%, Mid Cap
11.1%, Small Cap
4.3%, Cash

Data as on July 31, 2024. W.e.f December 01, 2021, the benchmark of the scheme has been changed from Nifty Midcap 100 TR Index to NIFTY Midcap 150 TRI. These are based on the Fund Manager's outlook and are subject to change; Source: Bloomberg The above estimates may change depending upon the market conditions and fund managers investment decisions.

## **Portfolio Metric – Current Sector and Stock Positioning**



Top 5 Stocks Overweight #	% Overweight	
Uno Minda Ltd	2.21	
Info Edge India Ltd	2.08	
HDFC Bank Ltd.	2.05	
Cholamandalam Investment & Finance Company Ltd.	2.03	
Dixon Technologies India Ltd	1.79	
Top 5 Stocks Underweight #	% Underweight	
Top 5 Stocks Underweight # Suzlon Energy Ltd	% Underweight 2.17	
	, , , , , , , , , , , , , , , , , , ,	
Suzlon Energy Ltd	2.17	
Suzlon Energy Ltd Yes Bank Ltd	2.17 1.42	



### **To Summarize**



### PGIM India Midcap Opportunities Fund

### A quality portfolio with

- **Companies with** 
  - Respect for capital
  - Good Quality management
- □ Broadly three types of companies
  - High growth
  - Stable growth
  - Turn around

### □ Characteristics of

- High ROE
- Low Debt to Equity Ratio

## **Fund Performance**



	Fund		NIFTY Midcap 150 TRI^		Nifty 50 TRI#	
	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*
PGIM India Midcap Opportunities Fund (G) – Regular Plan						
Last 1 Year	32.88	13,299	55.35	15,553	27.76	12,784
Last 3 Years	17.38	16,188	28.60	21,296	17.86	16,387
Last 5 Years	31.46	39,321	31.54	39,443	18.90	23,784
Since Inception	18.95	63,700	23.78	97,375	15.30	45,688
PGIM India Midcap Opportunities Fund (G) – Direct Plan						
Last 1 Year	34.57	13,468	55.35	15,553	27.76	12,784
Last 3 Years	19.13	16,924	28.60	21,296	17.86	16,387
Last 5 Years	33.57	42,576	31.54	39,443	18.90	23,784
Since Inception	20.47	72,890	23.78	97,375	15.30	45,688

Performance as on July 31, 2024 ; Date of Inception: Regular Plan: December 02, 2013; Direct Plan: December 02, 2013. CAGR – Compounded Annual Growth Rate. ^ Scheme Benchmark. # Standard Benchmark. W.e.f. December 01, 2021, the benchmark of the scheme has been changed from Nifty Midcap 100 TRI Index to NIFTY Midcap 150 TRI \*Based on standard investment of Rs. 10,000 made at the beginning of the relevant period. ; All the above returns are in CAGR.

Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments; Different plans have a different expense structure. Vinay Paharia (Equity Portion) is managing this fund from April 01, 2023; Utsav Mehta (Equity Portion) is managing this fund from November 01, 2023; Vivek Sharma (Equity Portion) is managing this fund from April 15, 2024; Puneet Pal (Debt Portion) is managing this fund from July 16, 2022. For performance of other schemes managed by the fund managers please refer to the next slides.

# Performance of other schemes managed by Vinay Paharia



Scheme Name	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since	
Top 3 Schemes Performance (%)					
PGIM India ELSS Tax Saver Fund*	24.17	16.43	19.69	April 01, 2023	
Nifty 500 TRI^	39.15	21.05	22.32		
PGIM India Small Cap Fund*	32.28	16.29			
NIFTY Smallcap 250 TRI^	58.91	26.26		April 01, 2023	
PGIM India Flexi Cap Fund*	26.12	12.34	22.55	A 104 0000	
NIFTY 500 TRI^	39.15	21.05	22.32	April 01, 2023	
	Bottom 3 Schemes	s Performance (%)			
PGIM India Equity Savings Fund*	9.42	6.67	7.94	April 01, 2023	
NIFTY Equity Savings Index^	14.78	10.18	10.83		
PGIM India Balanced Advantage Fund*	17.19	10.63		April 01, 2023	
CRISIL Hybrid 50+50 Moderate Index <sup>^</sup>	21.90	13.15			
PGIM India Hybrid Equity Fund*	19.79	9.90	13.44	April 01, 2023	
CRISIL Hybrid 35+65 - Aggressive Index <sup>^</sup>	26.26	15.36	16.75		

^ Scheme Benchmark. All the above returns are in CAGR. CAGR – Compounded Annual Growth Rate. The performance provided is for Regular Plan - Growth Option.

Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Different plans have a different expense structure. Vinay Paharia is managing 10 schemes of PGIM India Mutual Fund.

\*PGIM India ELSS Tax Saver Fund is co-managed by Vivek Sharma (Equity Portion), Utsav Mehta (Equity Portion) and Bhupesh Kalyani (Debt Portion).

\*PGIM India Equity Savings Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity), Vivek Sharma (Equity), Chetan Chavan (Equity) and Puneet Pal (Debt).

\*PGIM India Balanced Advantage Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity), Chetan Chavan (Equity), Utsav Mehta (Equity), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).

Please refer to www.pgimindiamf.com for details on performance of all schemes including direct plans. Performance as on July 31, 2024.

<sup>\*</sup>PGIM India Flexi Cap Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity), Vivek Sharma (Equity), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).

<sup>\*</sup>PGIM India Small Cap Fund is co-managed by Utsav Mehta (Equity), Vivek Sharma (Equity), Harsh Kothari (Equity), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).

<sup>\*</sup>PGIM India Hybrid Equity Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity), Vivek Sharma (Equity), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).

# Performance of other schemes managed by Vivek Sharma



Scheme Name	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since	
Top 3 Schemes Performance (%)					
PGIM India ELSS Tax Saver Fund*	24.17	16.43	19.69	A	
Nifty 500 TRI <sup>A</sup>	39.15	21.05	22.32	April 01, 2023	
PGIM India Small Cap Fund*	32.28	16.29		April 15, 2021	
NIFTY Smallcap 250 TRI^	58.91	26.26		April 15, 2024	
PGIM India Flexi Cap Fund*	26.12	12.34	22.55	April 15, 2024	
NIFTY 500 TRI^	39.15	21.05	22.32		
	Bottom 3 Scheme	s Performance (%)			
PGIM India Equity Savings Fund*	9.42	6.67	7.94	April 15, 2024	
NIFTY Equity Savings Index <sup>^</sup>	14.78	10.18	10.83		
PGIM India Hybrid Equity Fund*	19.79	9.90	13.44	April 15, 2024	
CRISIL Hybrid 35+65 - Aggressive Index^	26.26	15.36	16.75		
PGIM India Large Cap Fund*	24.14	13.31	15.49		
NIFTY 100 TRI <sup>^</sup>	33.59	18.76	19.62	April 15, 2024	

^ Scheme Benchmark. All the above returns are in CAGR. CAGR – Compounded Annual Growth Rate. The performance provided is for Regular Plan - Growth Option.

Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Different plans have a different expense structure. Vivek Sharma is managing 7 schemes of PGIM India Mutual Fund.

\*PGIM India Flexi Cap Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt Portion).

\*PGIM India Small Cap Fund is co-managed by Utsav Mehta (Equity Portion), Vinay Paharia (Equity Portion), Harsh Kothari (Equity Portion), Chetan Gindodia (Overseas) and Puneet Pal (Debt Portion).

\*PGIM India Equity Savings Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity Portion), Vinay Paharia (Equity Portion), Chetan Chavan (Equity Portion) and Puneet Pal (Debt Portion).

\*PGIM India Hybrid Equity Fund is co-managed by Vinay Paharia (Equity), Anandha Padmanabhan Anjeneyan (Equity Portion), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).

\*PGIM India Large Cap Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion) and Bhupesh Kalyani (Debt Portion).

\*PGIM India ELSS Tax Saver Fund is co-managed by Vinay Paharia (Equity Portion), Utsav Mehta (Equity Portion) and Bhupesh Kalyani (Debt Portion).

Please refer to www.pgimindiamf.com for details on performance of all schemes including direct plans. Performance as on July 31, 2024.

# Performance of other schemes managed by Utsav Mehta



	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since	
PGIM India Small Cap Fund*	32.28	16.29			
NIFTY Smallcap 250 TRI^	58.91	26.26		April 01, 2023	
PGIM India ELSS Tax Saver Fund*	24.17	16.43	19.69	A	
Nifty 500 TRI^	39.15	21.05	22.32	April 01, 2023	
PGIM India Balanced Advantage Fund*	17.19	10.63		Ame: 04, 0000	
CRISIL Hybrid 50+50 Moderate Index <sup>^</sup> 21.90 13.15			April 01, 2023		

<sup>^</sup> Scheme Benchmark. All the above returns are in CAGR. CAGR – Compounded Annual Growth Rate. The performance provided is for Regular Plan - Growth Option.
 Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Different plans have a different expense structure. Utsav Mehta is maning 5 schemes of PGIM India Mutual Fund
 \*PGIM India Balanced Advantage Fund is co-managed by Utsav Mehta (Equity Portion), Vinay Paharia (Equity), Chetan Chavan (Equity), Chetan Gindodia (Overseas) and Puneet Pal (Debt Portion).
 \*PGIM India Small Cap Fund is co-managed by Utsav Mehta (Equity), Vinay Paharia (Equity), Harsh Kothari (Equity), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt).
 \*PGIM India ELSS Tax Saver Fund is co-managed by Vivek Sharma (Equity Portion), Utsav Mehta (Equity Portion) and Vinay Paharia (Equity Portion).

Please refer to www.pgimindiamf.com for details on performance of all schemes including direct plans. Performance as on July 31, 2024.

# Performance of other schemes managed by Puneet Pal



	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since	
Top 3 Schemes Performance (%)					
PGIM India Hybrid Equity Fund*	19.79	9.90	13.44		
CRISIL Hybrid 35+65 - Aggressive Index <sup>^</sup>	26.26	15.36	16.75	April 15, 2024	
PGIM India Small Cap Fund*	32.28	16.29		July 16, 2022	
NIFTY Smallcap 250 TRI^	58.91	26.26		July 16, 2022	
PGIM India Flexi Cap Fund*	26.12	12.34	22.55	April 01, 2023	
NIFTY 500 TRI^	39.15	21.05	22.32		
	Top 3 Schemes	Performance (%)			
PGIM India Ultra Short Duration Fund*	6.65	5.37	5.93	$D_{accember}$ 12, 2017	
CRISIL Ultra Short Duration Debt A-I Index <sup>^</sup>	7.56	6.16	5.91	December 13, 2017	
PGIM India Overnight Fund*	6.72	5.49		December 13, 2017	
NIFTY 1D Rate Index <sup>^</sup>	6.85	5.62			
PGIM India Corporate Bond Fund*	6.80	5.13	6.10	huby 16, 2022	
CRISIL Corporate Debt A-II Index <sup>^</sup>	7.47	5.57	6.67	July 16, 2022	

^ Scheme Benchmark. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The above mentioned earlier are for Regular Plan - Growth Option.

Above returns are in CAGR - Compounded Annual Growth Rate. Different plans have a different expense structure. Mr. Puneet Pal is managing 17 schemes of PGIM India Mutual Fund.

\*PGIM India Ultra Short Duration Fund is co-managed by Mr. Puneet Pal. \*PGIM India Small Cap Fund is co-managed by Utsav Mehta (Equity Portion), Vinay Paharia (Equity Portion), Harsh Kothari (Equity Portion), Chetan Gindodia (Overseas) and Puneet Pal (Debt Portion). \*PGIM India Corporate Bond Fund is co-managed by Mr. Puneet Pal. \*PGIM India Overnight Fund is co-managed by Mr. Puneet Pal. Returns for the benchmark have been calculated using TRI values.

\*PGIM India Flexi Cap Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Chetan Gindodia (Overseas Investment) and Puneet Pal (Debt Portion).

\*PGIM India Midcap Opportunities Fund is co-managed by Vinay Paharia (Equity Portion), Utsav Mehta (Equity Portion) and Vivek Sharma (Equity Portion)

Top three and bottom three schemes managed by the fund manager have been derived on the basis of last one year performance ending on July 31, 2024. Performance as on July 31, 2024

## **Fund Facts**



Scheme Name	PGIM India Midcap Opportunities Fund
Type of scheme	Mid Cap Fund - An open - ended equity scheme predominantly investing in mid cap stocks
Investment objective	The primary objective of the Scheme is to achieve long-term capital appreciation by predominantly investing in equity & equity related instruments of mid cap companies.
Plan / Options	IDCW** (Payout of Income Distribution cum Capital Withdrawal option / Reinvestment of Income Distribution cum Capital Withdrawal option) and Growth.
Exit Load	For Exits within 90 days from date of allotment of units : 0.50%. For Exits beyond 90 days from date of allotment of units : NIL
Fund Manager	Mr. Vivek Sharma (Equity Portion), Mr. Vinay Paharia (Equity Portion), Mr. Utsav Mehta (Equity Portion) and Mr. Puneet Pal (Debt Portion)
Benchmark Index	Nifty Midcap 150 TR Index (W.e.f. December 01, 2021, the benchmark of the scheme has been changed from Nifty Midcap 100 TRI Index to NIFTY Midcap 150 TRI).



### PGIM INDIA MIDCAP OPPORTUNITIES FUND

Mid Cap Fund- An open ended equity scheme predominantly investing in mid cap stocks

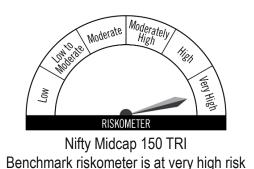
#### This product is suitable for investors who are seeking\*:

- Capital appreciation over long run
- To achieve long term capital appreciation by predominantly investing in equity and equity related instruments of mid cap Companies
- Degree of risk VERY HIGH

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



Investors understand that their principal will be at very high risk.



Important Disclosures: The information contained herein is provided by PGIM India Asset Management private Ltd ((the AMC) (on the basis of publicly available information, internally developed data and other third party sources believed to be reliable. However, the AMC cannot guarantee the accuracy of such information, assure its completeness, or warrant such information will not be changed. The information contained herein is current as of the date of issuance\* (or such earlier date as referenced herein) and is subject to change without notice. The AMC has no obligation to update any or all of such information; nor does the AMC make any express or implied warranties or representations as to its completeness or accuracy. There can be no assurance that any forecast made herein will be actually realized. These materials do not take into account individual investor's objectives, needs or circumstances or the suitability of any securities, financial instruments or investment strategies described herein for particular investor. Hence, each investor is advised to consult his or her own professional investment / tax advisor / consultant for advice in this regard. The information contained herein is provided on the basis of and subject to the explanations, caveats and warnings set out elsewhere herein. These materials are not intended for distribution to or use by any person in any jurisdiction where such distribution would be contrary to local law or regulation. Distribution of these materials to any person other than the person to whom it was originally delivered and to such person's advisers is unauthorized, and any reproduction of these materials, in whole or in part without the prior consent of the AMC, is prohibited. The views of the Fund Manager should not be construed as an advice and investors must make their own investment decisions regarding investment/ disinvestment in securities market and/or suitability of the fund based on their specific investment objectives and financial positions and using such indepen

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

Document Date: August 28, 2024

